

LLM Optimization Checklist

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1. Audit Your Current Brand Presence in LLMs

- Identify target LLMs (e.g., ChatGPT, Claude, Perplexity, etc.)
 - Search for your brand name and note mentions in “What is [Your Brand]?” queries
 - Check if your brand is listed in “Top [Niche] tools/services” searches
 - Document the most recommended competitors in your niche
 - Analyze related questions and brand associations in LLMs (e.g., Perplexity suggested questions)
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2. Analyze Source Types Used by LLMs

- Review sources cited in LLM responses (e.g., websites, YouTube, directories)
 - Categorize source types (listicles, directories, videos, etc.)
 - Identify specific URLs or platforms where competitors are cited
 - Prioritize high-impact platforms for optimization
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3. Optimize Core Brand Assets

- Update website homepage with clear, NLP-friendly content
- Optimize product landing pages with concise, direct answers
- Create or refine a branded FAQ page
- Revise social media bios with relevant keywords and direct messaging
- Test for changes in LLM responses after optimization

4. Reverse Engineer Competitor Strategies

- Identify competitor mentions in LLM results (e.g., listicles, YouTube reviews)
 - Outreach or sponsor inclusion in relevant listicle articles
 - Get listed on top directories (e.g., G2, Capterra) by collecting more user reviews
 - Partner with influencers or creators for YouTube reviews
 - Explore the feasibility of creating a Wikipedia page for your brand
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5. Target Community and UGC Platforms

- Search for relevant questions on Reddit and Quora via Google
 - Identify indexed and active discussions in your niche
 - Respond to questions with valuable insights and natural brand mentions
 - Monitor brand mentions on these platforms for LLM citations
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6. Distribute Content on UGC Platforms

- Publish listicle articles or thought-leadership content on LinkedIn and Medium
 - Mention your brand and competitors to maintain credibility
 - Maintain a consistent publishing schedule
 - Share content across multiple UGC-friendly platforms
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7. Create Linkable Assets

- Develop research-driven articles, whitepapers, or statistical reports
- Focus on industry-relevant, authoritative topics

- Distribute these assets widely through email outreach and social media
 - Track backlinks and mentions in LLM responses over time
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8. Strengthen Organic Google Rankings

- Conduct keyword research to identify business-relevant terms
 - Publish high-quality, SEO-optimized content regularly
 - Improve website technical health (e.g., speed, mobile optimization, crawlability)
 - Build backlinks from authoritative sites
 - Monitor branded queries in Google Search Console and adjust as needed
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Ongoing Monitoring and Refinement

- Regularly test LLM responses to track brand mentions
- Iterate strategies based on performance and emerging LLM trends
- Stay updated with developments in generative AI and LLMs